

**Coastal Association of Health Underwriters  
Minutes of the Board of Directors Meeting  
February 28, 2008**

President Connette Bradley called the meeting to order at 10:35

Purpose of meeting: Regular scheduled monthly Board of Directors meeting

Attending: Dennis Stokley, Nick Ogden, Robert McIver, Connette Bradley, Barbara Fleming, Mark Waugh, Sam Carr, and Amanda Bolte.

Presidents Report: Connette read the State Newsletter and our chapter newsletter

Minutes from the January 25, 2008 were reviewed. Approved by all.

Treasurers Report-----2007-2008 Chapter budget was reviewed. Balance of \$6,893.55 currently in chapter checking account.

Membership and Retention--- Absent. Mike Smith is sending out mailers to all agents in Eastern, NC for March Membership Drive. A new member orientation will be held after the general membership meeting today.

Education---Barbara Fleming-- Created a member satisfaction and needs survey that was emailed out to the members during the membership meeting. Dennis Stokley mentioned doing a sales symposium.

NCPAC/HUPAC Sam Carr -- Will continue with the HUPAC fliers will be placed at each place setting at the upcoming meetings. Will create a board reflecting the current contributors to HUPAC at the membership meetings at next board meeting. Will be sending out a letter to all members to try and increase HUPAC participation.

Media---Sherri Miller— absent.

Public Service—Evan Sherbine---Absent

Communications—Robert McIver—Will email golf registration forms to members.

Awards – Dennis Stokley—We need OP/Ed articles sent to the newspaper

Legislative – Mark Waugh-- Will do a press release on Health Access Plan. Connette will present to the membership details on this years Cap Conference

Under 40 Council—Amanda Bolte—Walking with the March of Dimes April 5<sup>th</sup>. Will be creating a under 40 social.

Old Business: None

New Business: NC leadership Conference- May 30-31 in Greensboro, all board members are requested to attend. NC State President Johnny Dawkins will be joining our membership meeting

Meeting adjourned 11:35