

**Coastal Association of Health Underwriters
Minutes of the Board of Directors Meeting
March 27, 2008**

President Connette Bradley called the meeting to order at 10:40.

Purpose of meeting: Regularly scheduled monthly Board of Directors meeting

Attending: Connette Bradley, Sherri Miller, Dennis Stokley, Nick Ogden, Joyce Britt, Evan Sherbine, Robert McIver, and Sam Carr

President's Report: Connette reviewed the State and Coastal newsletters for updates

Minutes from the February 28 meeting were reviewed and approved by all.

Treasurer's Report: Current balance is \$6,686.50. Budget was reviewed.

Legislative: Connette for Mark Waugh—Discussed David Smith's candidacy for NC Commissioner of Insurance, his qualifications and accomplishments as board member, symposium chair and vice-president of NCAHU Board.

Membership and Retention: Joyce Britt—One new member from Morehead City—Cynthia Cox with Clark and Gibbs, Inc referred by Sherri Miller. New Member Orientation will follow today's meeting. Mike Smith has finalized letter and letters for membership drive are being mailed today inviting agents to our April 24 general meeting.

Education: Kimberly Martin, a wellness coach, will be speaking at April meeting

NCPAC/HUPAC: Sam Carr—New contribution board is ready and idea is to encourage others to have name on board as contributor for both PACS

Media: Sherri Miller-- Newspaper now requires 10 days advance notice for announcements. We need letters to the editor.

Public Service: Evan Sherbine—CAHU golf tournament committee is working on hole sponsors and teams for May 29. We are planning to serve a box lunch since beginning at noon, and grilling hot dogs and hamburgers afterward when awarding prizes. Waiting to hear from BCBS, but UHC is donating \$500 and will have 2 teams playing.

Communications—Newsletter articles need to go to Connette by the Monday following each meeting.

Awards: Dennis Stokley—Pacesetter book is almost complete. We are submitting 3,065 points of the possible 4000. Threshold is 2000 points.
Reminder—Submit LPRT applications by March 31.

Under Forty Council—March of Dimes Walk is April 5 at Greenfield Lake Park. Registration is 9am. Contact Amamda Boelte.

New Business:

Donation requested by stte president Johnny Dawkins for Pope Air Force IDS. Motion made by Dennis Stokley to contribute \$100, 2nd by Evan Sherbine. Check will be given to Pope visitors at Symposium.

For the first time we have two state board members wanting to be Sec/Treas for NCAHU, Jim Deese and Teri Guitierrez. Coastal needs 8 delegates for voting at Symposium. Delegates are Connette Bradley, Dennis Stokley, Mark Waugh, Joyce Britt, Hughes Waren, Tim Walsh, Evan Sherbine, Barbara Fleming... and Benton Blalock and Amanda Smith are alternates.

Unfinished Business: State Leadership is May 30-31 in Greensboro

Meeting Adjourned at 11:30