

**Coastal Association of Health Underwriters  
Minutes of the Board of Directors Meeting  
September 25, 2008**

President Mark Waugh called the meeting to order at 10:35

Purpose of meeting: Regular scheduled monthly Board of Directors meeting

Attending: Dennis Stokley, Nick Ogden, Connette Bradley, Barbara Fleming, Mark Waugh, Mike Smith, Joyce Britt, Evan Sherbine, Sherri Miller, and Amanda Bolte.

Presidents Report: Calling Tree will be sent out to each board member prior to upcoming membership meetings. Each board member will have 7 members to call. Reminder, BCBS of NC will give each "true blue" agents \$150 towards NAHU dues, we will use this as a recruitment drive. All board members need to make Triple Crown as their goal.

Instead of a speaker, we will do a PowerPoint presentation at the general membership meeting reviewing the local and national websites.

Treasurers Report—Nick Ogden-----Balance of \$4769.39 currently in chapter checking account.

Membership and Retention--- We have 1 new member, currently have 91 members total.

Education---Barbara Fleming-- We will have a CE course on Ethics in Oct. It was suggested that a study group be initiated for designations. Will poll the membership.

NCPAC/HUPAC Sam Carr -- Absent.

Media---Sherri Miller/Amanda Smith— Will contact the local media regarding the October 23, 2008 legislation panel.

Public Service--Evan Sherbine---Heart walk will be October 18<sup>th</sup>. It is our goal to have 15 members attend. This will be brought up at today's membership meeting.

Communications—Connette Bradley—No report

Awards – Dennis Stokley—Reviewed the criteria for the lapsed list report needed for Pacesetter.

Legislative – Mark Waugh—Reviewed the High Risk Pool. Nchirp.org is the website members can review the detail. New Medicare regulations are now posted on the NAHU website.

Under 40 Council—Amanda Bolte—

Old Business: None

New Business: Motion was made to spend \$175 for a booth at the upcoming Chamber event by Barbara Fleming. Seconded by Dennis Stokley. All in favor except Nick Ogden. Motion approved.

Meeting adjourned 11:35