

**Coastal Association of Health Underwriters  
Minutes of the Board of Directors Meeting  
February 23, 2012**

President Adam Leggette called the meeting to order at 10:45

Purpose of meeting: Regular Board Meeting

Attending: Adam Leggette, Rick Ketchum, Mike Smith, Jim Warren, Dennis Stokley, TJ Soffera, Mark Waugh, Carrie Lacayo

Presidents Report- Adam Leggette- Adam sent out a member duties spreadsheet and each Board member should complete their section each month. This should be submitted to the BOD before each monthly meeting.

Treasurers Report----- Account balance is \$4790.23. We have March, April and May sponsors and should have \$5500 in the bank after sponsorship money received and reimbursements to members for Cap Conference.

Legislative Chair- Jim will give the members an update of what went on at Cap Conference during the lunch meeting.

Membership and Retention- Membership- Mark is setting up a member drive for April. He will be getting a committee together to make phone calls to all local members. Mark also will be calling all members on the lapse list.

Education and Programs—

NCPAC/HUPAC - - Raffle tickets were sold during the CAHU meeting for \$5. CAHU will donate to HUPAC at the end of the year. Liz Gallops (HUPAC) and Jim Deese will be coming in April to a meeting to discuss the importance of HUPAC.

Media---Dennis- LPRT

Public Service— This chair will depend on the BOD members and other local members to help out. We will send out a survey of different fundraiser options to get input from our members. Discussed a Corn Hole Tournament and a Golf Tournament. TJ and Adam are going to Captain Bills to see what goes into holding a Corn Hole Tourn. Adam is getting a Roy Williams signed basketball to sell on Ebay.

Communications---All articles are to go to new email address by the 10<sup>th</sup> of the month.

NAAG—Put together new member packets. We will give new member orientation after every regular CAHU meeting.

New Business: Discussed having a raffle for 2 tickets at \$75 each to pay for 2 new applicants LPRT registration. We will hold the drawing out our next meeting. Dennis made motion, Mike second. We need to pick our charity for fundraiser. Mark suggested nominations for President Elect.

Meeting adjourned 11:45  
Submitted by Carrie Lacayo