

**Coastal Association of Health Underwriters  
Minutes of the Board of Directors Meeting  
September 22, 2011**

President Adam Leggette called the meeting to order at 10:30

Purpose of meeting: Regular Board Meeting

Attending: Adam Leggette, Ronald Sheffield, Carrie Lacayo, Rick Ketchum, Ray Custer, Darlene Smith, Mike Smith, Jim Warren

Presidents Report- Adam Leggette- Adam discussed the upcoming goals for the year and new ideas he had for the chapter. We are selling raffle tickets for a chance to win a 42" LCD HDTV, Surround Bar or Toshiba Laptop. The raffle tickets are \$5.00 and the drawing will be held at our next regular CAHU meeting Oct. 27<sup>th</sup>. We are also getting ready for the Heart Walk coming up on Oct. 15<sup>th</sup> at UNCW.

Treasurers Report----- Account balance is \$4,384.29 Adam passed out a copy of the budget for the BOD to approve. Mike made the motion to approve the budget and Rick 2<sup>nd</sup> it.

Legislative Chair- No report

Membership and Retention- Still discussing new ideas to grow membership for the upcoming year.

Education and Programs—Lance Rucks with OneAmerica has committed to holding a CE class after a CAHU meeting. We have not set a date for this meeting. Wayne Goodwin will be speaking at our January meeting and we will hold a meet and greet for the community.

NCPAC/HUPAC - - Raffle tickets were sold during the CAHU meeting for \$5. CAHU will donate to HUPAC at the end of the year. Liz Gallops (HUPAC) and Jim Deese will be coming this year to a meeting to discuss the importance of HUPAC

Media---Dennis- Dennis has been able to get a CAHU ad to run in the newspaper every day. There is now a link on the CAHU website for the golf tournament with all the information needed to register or donate. We discussed adding pay pal to the site so that people could pay direct.

Public Service— Golf tournament has been rescheduled for Monday November 7<sup>th</sup> at 12:00. The golf committee has been holding conference calls every Friday to prepare for the tournament. We are also discussing holding a fundraiser at a winery in the Spring.

Communications---Darlene will need logos of all sponsors for the golf tournament pamphlet. All information for the newsletters is due by the 10<sup>th</sup> of each month. We welcome all members to share their ideas and add information to the newsletter.

NAAG—Put together new member packets. We will give new member orientation after every regular CAHU meeting.

New Business: TJ is heading the Christmas Party committee. We need prizes to auction off for the silent auction. We also need a place to hold the party and discussed it being catered depending on the success of the golf tournament.

Meeting adjourned 11:35

Submitted by Carrie Lacayo