

**Coastal Association of Health Underwriters  
Minutes of the Board of Directors Meeting  
March 24, 2011**

President Ronald Sheffield called the meeting to order at 10:30

Purpose of meeting: Regular Board Meeting

Attending: Ronald Sheffield, Mike Smith, Amanda Smith, Adam Leggette, Jim Warren, Carrie Stephenson, Rick Ketchum, Ray Custer, Darlene Smith, Nick Ogden, Dennis Stokley, Phil Collier, Connette Bradley

Presidents Report- Ronald Sheffield-

Treasurers Report—Nick Ogden---- Account balance is \$4200. No report.

Legislative Chair- Jim and Larry were invited by Mike McIntyre to the job summit next week in Wilmington.

Membership and Retention- The membership Blitz is schedule for March 28<sup>th</sup> at Mike and Darlene's office at 10:30. We had one new member join- David Howard from Tileston Clinic.

Education and Programs—Robert Paschal will be out April speaker. Barclay Sisk can do a LTC 2 hour CE in May. We discussed having an 8 hr certification class so that agents can sell the LTC partnership policies.

NCPAC/HUPAC -Connette Bradley- We have decided to sell the raffle tickets for \$5 a piece. Connette also has \$25 raffle tickets for the Symposium for NCPAC.

Media---Need to send letters to editor. Amanda mentioned getting in your LPRT for the year. Ronald made top 10 agents list for BCBS.

Public Service— Adam, Mike and Darlene were meeting with the Yahweh Center at 2:30 today to discuss partnering with them for our charity golf tournament. Golf tournament is still scheduled for Tuesday May 24. We still have about \$700 to donate to charities to meet the max amount for the Pacesetter. Mike made the motion to give \$250 to Yahweh, \$250 to food bank and \$250 to Bike and Build which Tim Walsh's daughter is going to be a part of this summer.

Communications---Darlene will need logos of all sponsors for the golf tournament pamphlet.

Awards – We discussed what we needed for the Pacesetter and where we stood in points. Pacesetter has to be in by 4/5.

NAAG—Put together new member packets. We will give new member orientation after every regular CAHU meeting.

Meeting adjourned 11:30

Submitted by Carrie Stephenson